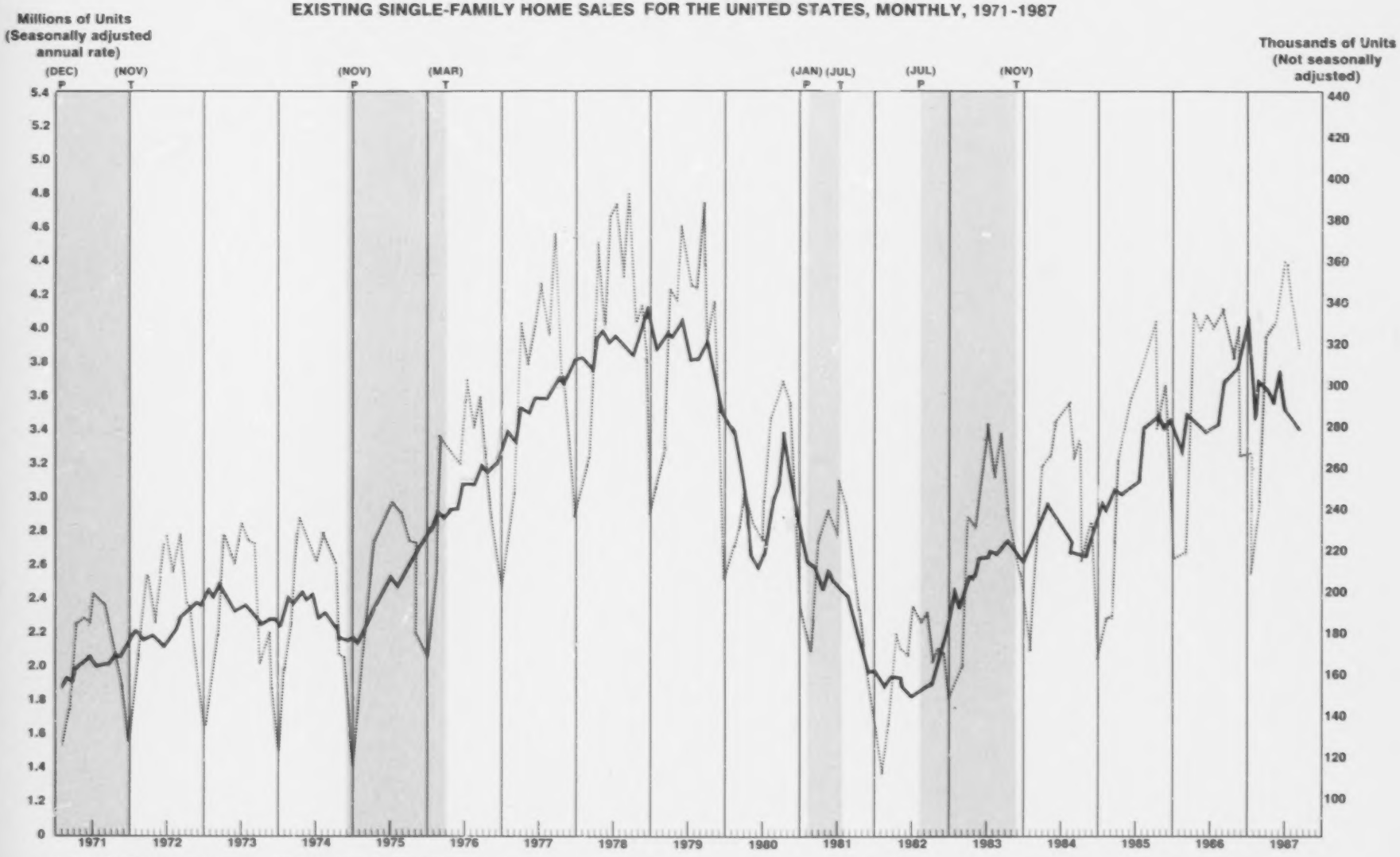
EXISTING SINGLE-FAMILY HOME SALES FOR THE UNITED STATES, MONTHLY, 1971-1987



Peak (P) of cycle indicates end of expansion in general economy and beginning of recession (shaded area).

Trough (T) of cycle indicates end of recession in general economy and beginning of expansion.

SALES PRICE

SALES PRICE OF EXISTING SINGLE-FAMILY HOMES
(Not Seasonally Adjusted)

Year		United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West
				Median					Average (Mean)		
1981		$66,400	$ 63,700	$54,300	$64,400	$ 96,200	$ 78,300	$ 76,000	$58,900	$75,400	$111,400
1982		67,800	63,500	55,100	67,100	98,900	80,500	75,400	60,700	78,700	114,200
1983		70,300	72,200	56,600	69,200	94,900	83,100	85,400	62,900	81,500	111,000
1984		72,400	78,700	57,100	71,300	95,800	86,000	94,800	63,700	84,000	112,700
1985		75,500	88,900	58,900	75,200	95,400	90,800	108,900	66,100	88,700	113,900
1986		80,300	104,800	63,500	78,200	100,900	98,500	128,700	71,100	92,700	122,200
1986	Aug	$82,000	$107,500	$63,700	$79,700	$102,900	$100,300	$133,100	$71,900	$93,300	$125,000
	Sep	80,300	106,000	62,800	77,800	100,100	98,200	131,900	70,500	91,300	121,000
	Oct	79,400	106,000	61,100	75,900	101,700	97,300	131,600	68,700	89,000	123,200
	Nov	80,400	106,400	63,500	76,300	102,400	99,100	131,900	72,500	90,700	123,900
	Dec	80,800	109,300	62,700	75,400	100,500	100,600	136,000	71,500	92,100	126,600
1987	Jan	$82,100	$108,700	$65,200	$78,700	$100,300	$100,100	$136,100	$73,800	$93,900	$119,900
	Feb	85,000	125,400	67,100	82,100	104,000	104,300	138,300	75,500	97,500	128,400
	Mar	85,600	128,000	67,600	83,700	101,900	104,900	141,500	76,800	99,100	124,500
	Apr	85,000	129,000	66,700	81,800	103,300	105,000	144,200	75,300	97,200	127,900
	May	85,200	132,400	66,300	81,400	103,200	106,300	147,100	76,600	98,000	128,900
	Jun	85,200	136,400	65,600	80,500	105,100	106,000	150,500	74,700	96,100	130,200
	Jul[r]	86,200	143,200	65,900	78,400	106,700	107,600	156,700	75,300	95,600	133,200
	Aug[p]	85,400	134,800	66,500	79,900	105,200	105,700	148,000	76,500	94,600	134,100

r Revised p Preliminary

SALES OF EXISTING SINGLE-FAMILY HOMES
FOR THE UNITED STATES BY PRICE CLASS
(Percentage Distribution)

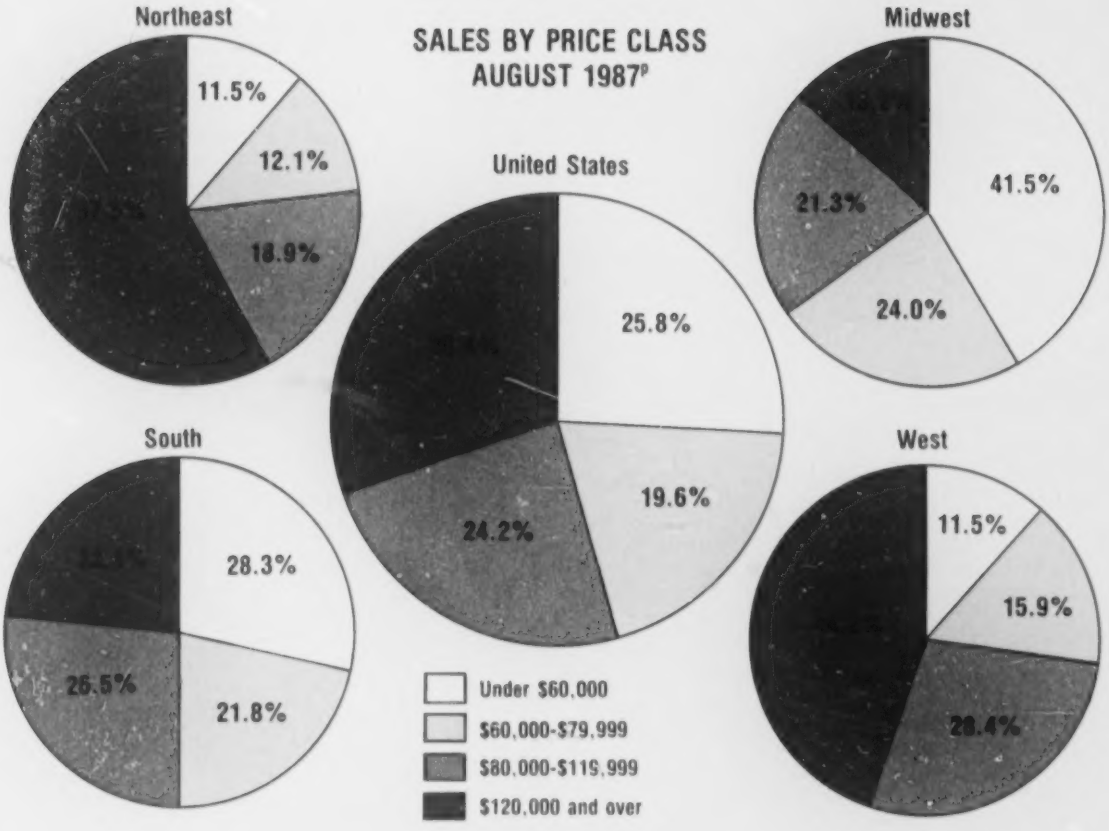
Price Class	Aug 1983	Aug 1984	Aug 1985	Aug 1986[r]	Aug 1987[p]
$ 19,999 or under	1.8	2.0	1.7	1.6	1.5
$ 20,000-$ 29,999	3.5	3.5	3.0	2.3	2.5
$ 30,000-$ 39,999	7.5	7.2	6.0	5.0	5.1
$ 40,000-$ 49,999	10.9	10.1	8.9	8.3	7.7
$ 50,000-$ 59,999	12.3	11.8	11.2	10.6	9.0
$ 60,000-$ 69,999	12.4	11.8	11.7	11.6	10.2
$ 70,000-$ 79,999	11.1	10.4	10.3	10.4	9.4
$ 80,000-$ 89,999	8.8	9.1	8.9	9.1	8.5
$ 90,000-$ 99,999	6.1	6.3	6.4	6.6	6.4
$100,000-$119,999	8.3	8.6	8.7	8.7	9.3
$120,000-$159,999	9.6	10.0	12.0	12.0	13.2
$160,000-$199,999	3.6	4.2	5.1	6.0	7.4
$200,000-$249,999	2.0	2.4	2.9	3.5	4.4
$250,000 and over	2.2	2.6	3.2	4.3	5.4
Total	100.0	100.0	100.0	100.0	100.0
Median Price	$71,500	$73,500	$77,200	$82,000	$85,400

r Revised p Preliminary

SALES OF EXISTING SINGLE-FAMILY HOMES
BY NUMBER OF BEDROOMS
AUGUST 1987[p]
(Percentage Distribution)

Number of Bedrooms	United States	Northeast	Midwest	South	West
2 Bedrooms or less	16.8	17.2	19.0	13.7	18.8
3 Bedrooms	53.0	47.2	54.4	56.7	49.6
4 Bedrooms or more	30.2	35.6	26.6	29.6	31.6
Total	100.0	100.0	100.0	100.0	100.0

p Preliminary

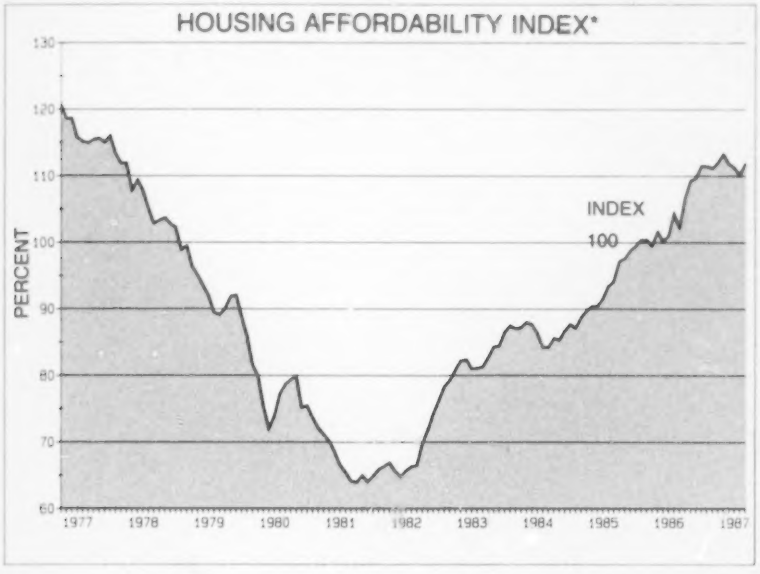


SALES OF EXISTING SINGLE-FAMILY HOMES BY PRICE CLASS AUGUST 1987p (Percentage Distribution)

Price Class	United States	Northeast	Midwest	South	West
$ 19,999 or under	1.5	0.7	3.3	1.1	0.5
$ 20,000-$ 29,999	2.5	1.0	4.6	2.5	0.7
$ 30,000-$ 39,999	5.1	1.9	9.2	5.3	1.6
$ 40,000-$ 49,999	7.7	3.2	11.9	9.0	3.2
$ 50,000-$ 59,999	9.0	4.7	12.5	10.4	5.5
$ 60,000-$ 69,999	10.2	6.2	12.9	11.6	7.4
$ 70,000-$ 79,999	9.4	5.9	11.1	10.2	8.5
$ 80,000-$ 89,999	8.5	5.8	8.8	9.2	8.9
$ 90,000-$ 99,999	6.4	4.9	5.6	7.2	7.4
$100,000-$119,999	9.3	8.2	6.9	10.1	12.1
$120,000-$159,999	13.2	19.5	7.6	12.0	17.6
$160,000-$199,999	7.4	14.8	3.0	5.9	10.4
$200,000-$249,999	4.4	10 0	1.4	3.0	6.4
$250,000 and over	5.4	13.2	1.2	2.5	9.8
Total	100.0	100.0	100.0	100.0	100.0
Median Price	$85,400	$134,800	$66,500	$79,900	$105,200

p Preliminary

HOUSING AFFORDABILITY



Year	Median-Priced Existing Single-Family Home	Mortgage Rate**	Monthly P & I Payment	Payment as % Income	Median Family Income	Qualifying Income***	Affordability Indexes		
							Composite	Fixed	ARM
1981	$66,400	15.12%	$677	36.3%	$22,388	$32,485	68.9	68.9	68.9
1982	67,800	15.38	702	35.9	23,433	33,713	69.5	69.4	69.7
1983	70,300	12.85	616	30.1	24,580	29,546	83.2	81.7	85.2
1984	72,400	12.49	618	28.2	26,433	29,650	89.1	84.6	92.1
1985	75,500	11.74	609	26.2	27,735	29,243	94.8	89.6	100.6
1986r	80,300	10.25	563	23.0	29,458	27,047	108.9	105.7	116.3
1986									
Aug	$82,000	10.26%	$588	24.4%	$28,840	$28,240	102.3	99.5	110.4
Sep	80,300	10.08	568	23.5	29,027	27,243	106.6	103.2	113.9
Oct	79,400	9.97	556	22.9	29,171	26,689	109.3	105.5	118.1
Nov	80,400	9.84	557	22.8	29,314	26,729	109.7	105.7	119.0
Dec	80,800	9.65	551	22.4	29,458	26,430	111.5	107.1	119.8
1987									
Jan	$82,100	9.53%	$554	22.5%	$29,595	$26,578	111.4	108.6	118.8
Feb	85,000	9.21	557	22.5	29,417	26,732	111.1	108.3	118.0
Mar	85,600	9.09	555	22.3	29,868	26,661	112.0	109.8	119.5
Apr	85,000	9.09	552	22.1	30,005	26,475	113.3	111.3	121.2
May	85,200	9.27	562	22.4	30,142	26,963	111.8	109.0	120.0
Jun	85,200	9.38	567	22.5	30,279	27,224	111.2	105.5	121.9
Jul[r]	86,200	9.41	575	22.7	30,416	27,616	110.1	101.9	119.5
Aug[p]	85,400	9.40	569	22.4	30,553	27,336	111.8	103.5	120.8

r Revised
p Preliminary
* Index equals 100 when median family income equals qualifying income.
** Effective rate on loans closed on existing homes—Federal Home Loan Bank Board.
*** Based on current lending requirements of the Federal National Mortgage Association using a 20 percent down payment.

CONDO AND CO-OP SALES

APARTMENT CONDO AND CO-OP SALES
(Seasonally Adjusted Annual Rates)

Year		United States	Northeast	Midwest	South	West
1981		153,000	45,000	33,000	46,000	28,000
1982		130,000	45,000	26,000	39,000	20,000
1983		205,000	79,000	41,000	54,000	31,000
1984		230,000	96,000	45,000	55,000	34,000
1985		279,000	135,000	50,000	64,000	30,000
1986		332,000	166,000	60,000	73,000	33,000
1986	II	307,000	147,000	60,000	69,000	31,000
	III	346,000	183,000	63,000	70,000	31,000
	IV	403,000	211,000	67,000	85,000	40,000
1987	I	346,000	169,000	66,000	79,000	32,000
	II	368,000	192,000	65,000	79,000	32,000

TOTAL EXISTING HOME SALES
SINGLE-FAMILY, APARTMENT CONDOS AND CO-OPS
(Seasonally Adjusted Annual Rates)

Year		United States	Northeast	Midwest	South	West
1981		2,572,000	398,000	665,000	963,000	544,000
1982		2,120,000	399,000	516,000	819,000	386,000
1983		2,924,000	572,000	750,000	1,089,000	512,000
1984		3,098,000	607,000	800,000	1,128,000	563,000
1985		3,493,000	757,000	916,000	1,236,000	584,000
1986		3,897,000	869,000	1,051,000	1,334,000	643,000
1986	II	3,780,000	840,000	1,080,000	1,270,000	610,000
	III	3,930,000	880,000	1,040,000	1,360,000	650,000
	IV	4,290,000	960,000	1,100,000	1,480,000	750,000
1987	I	3,960,000	880,000	1,140,000	1,340,000	610,000
	II	3,980,000	890,000	1,040,000	1,390,000	660,000

MEDIAN SALES PRICE OF APARTMENT
CONDOS AND CO-OPS, QUARTERLY
(Not Seasonally Adjusted)

Year		United States	Northeast	Midwest	South	West
1982		$62,000	$60,800	$54,200	$59,800	$79,400
1983		64,000	61,300	55,000	62,000	97,300
1984		65,100	64,700	55,600	63,300	94,600
1985		67,600	73,600	56,100	62,300	91,100
1986		72,600	84,900	58,700	64,600	90,800
1986	II	$70,500	$81,800	$58,900	$65,200	$86,800
	III	73,600	85,000	59,100	66,500	93,900
	IV	75,600	89,700	58,700	62,000	94,900
1987	I	$72,200	$85,500	$59,300	$63,300	$90,200
	II	78,000	98,800	59,400	69,000	95,700

STATE SALES DATA

TOTAL EXISTING HOME SALES FOR EACH STATE SINGLE-FAMILY, APARTMENT CONDOS and CO-OPS (Units in Thousands)

State	Years			Quarters (Seasonally Adjusted Annual Rate)				
	1984	1985	1986	1986			1987	
				II	III	IV	I	II
Alabama	53.3	59.7	60.8	62.7	60.1	69.1	59.2	63.9
Alaska	9.2	10.0	6.1	9.1	3.0	5.6	4.8	7.9
Arizona	59.8	71.7	73.8	84.6	76.[illegible]	73.1	45.5	84.4
Arkansas	43.4	49.8	52.8	50.6	59.8	57.5	50.7	52.4
California*	382.1	407.2	484.6	473.3	505.3	579.1	439.3	570.1
Colorado	47.1	49.3	47.5	44.7	56.1	52.7	56.3	50.7
Connecticut	44.5	56.0	52.0	50.2	47.9	65.0	51.7	49.9
Delaware	10.0	12.3	12.9	12.5	8.2	12.9	13.5	14.5
District of Columbia	7.8	9.9	11.6	13.1	11.6	12.1	12.3	10.1
Florida	137.6	151.3	169.4	144.7	183.0	217.7	160.1	186.4
Georgia	60.1	65.1	75.1	70.9	78.4	83.7	80.1	104.9
Hawaii	7.0	7.9	10.0	8.6	9.7	13.7	10.7	12.5
Idaho	12.3	11.5	11.3	10.9	12.7	11.9	13.2	10.6
Illinois	122.5	140.5	179.2	153.6	203.7	192.2	172.4	168.6
Indiana	64.5	90.1	86.1	94.5	90.8	91.3	100.2	99.2
Iowa	41.9	39.5	46.1	48.6	47.1	46.0	56.8	47.8
Kansas	49.8	47.4	54.4	58.2	52.0	57.2	62.9	56.0
Kentucky	57.3	57.7	58.6	55.7	60.9	69.1	51.8	63.4
Louisiana	50.3	44.1	34.0	37.2	34.0	35.3	44.0	39.8
Maine	23.3	27.1	30.8	30.3	31.2	36.5	29.5	39.5
Maryland	66.8	80.9	86.9	85.6	90.5	99.4	68.7	78.9
Massachusetts	66.5	80.5	84.6	86.1	92.4	94.0	86.5	113.7
Michigan	139.4	167.2	186.6	212.6	176.2	192.9	194.6	185.7
Minnesota	65.5	73.9	96.8	111.1	77.9	87.2	128.8	78.2
Mississippi	32.0	35.5	34.2	34.3	39.3	37.2	35.5	36.6
Missouri	81.0	85.8	88.4	90.0	92.2	100.0	96.5	90.4
Montana	12.4	11.1	11.9	10.3	13.4	12.2	10.7	12.4
Nebraska	24.9	24.5	25.5	23.9	26.5	26.4	31.0	26.5
Nevada	9.4	10.0	11.0	11.8	10.6	10.2	9.3	13.0
New Hampshire	16.9	19.3	17.4	12.2	19.6	24.6	23.0	13.4
New Jersey	119.7	148.8	159.6	166.9	159.7	165.1	163.1	169.4
New Mexico	19.1	19.8	19.5	18.0	18.9	22.7	21.0	21.3
New York	148.9	190.7	216.8	222.1	214.0	236.8	242.8	240.9
North Carolina	103.2	123.3	139.2	137.2	144.1	152.4	140.7	149.9
North Dakota	10.0	8.9	9.5	8.9	9.7	12.1	15.9	10.0
Ohio	138.3	162.5	179.9	171.1	199.2	205.0	189.6	189.6
Oklahoma	51.9	46.8	49.4	43.7	49.8	47.6	41.5	43.0
Oregon	35.7	39.3	45.0	43.0	46.2	54.1	48.7	45.4
Pennsylvania	170.4	210.8	258.3	250.4	274.4	304.5	267.8	229.8
Rhode Island	11.0	13.2	13.5	12.9	14.4	15.0	12.2	14.0
South Carolina	46.0	52.6	58.0	56.8	55.6	67.2	51.3	68.3
South Dakota	11.8	11.3	13.2	13.8	11.9	12.7	13.7	13.3
Tennessee	78.7	99.2	112.0	103.7	119.6	126.2	109.9	118.7
Texas	196.7	203.8	198.9	181.4	214.9	244.1	201.0	226.5
Utah	15.0	15.5	14.6	14.5	16.8	15.4	17.9	13.7
Vermont	8.2	9.9	12.4	12.1	12.8	14.6	12.8	15.9
Virginia	98.1	107.2	130.4	143.7	117.2	125.4	118.0	118.0
Washington	44.9	43.8	50.6	41.0	54.2	60.1	45.4	41.9
West Virginia	34.6	37.7	39.7	42.6	38.7	38.1	47.0	40.9
Wisconsin	56.0	65.5	76.9	74.6	77.9	82.5	83.1	76.1
Wyoming	6.2	6.5	6.1	5.9	6.6	6.6	6.7	6.6

* Provided by the California Association of REALTORS®

METROPOLITAN AREA DATA

MEDIAN SALES PRICE OF EXISTING SINGLE-FAMILY HOMES FOR METROPOLITAN AREAS*
(Not Seasonally Adjusted in Thousands of Dollars)

Metropolitan Area	Years			Quarters				
				1986			1987	
	1984	1985	1986	II	III	IV	I	II
Akron	$ 50.4	$ 52.7	$56.2	$ 58.2	$ 56.9	$ 56.7	$ 54.7	$56.9
Albany/Schenectady/Troy	52.9	60.3	72.7	73.3	74.4	76.3	80.1	86.5
Albuquerque	73.4	76.8	81.6	79.7	85.4	82.0	83.1	82.5
Orange County (Anaheim/Santa Ana MSA**)	133.7	136.2	147.7	149.4	149.6	152.4	156.1	167.3
Baltimore	66.1	72.6	74.0	72.8	78.0	74.3	81.0	76.8
Baton Rouge	73.5	74.6	75.3	73.3	69.8	68.5	68.3	68.1
Birmingham	65.1	64.5	68.3	69.4	69.6	66.7	67.5	72.7
Boston	100.0	134.2	159.2	156.2	163.0	167.8	170.0	175.8
Buffalo/Niagara Falls	44.8	46.7	52.4	54.0	52.8	53.5	55.6	56.5
Charlotte/Gastonia/Rock Hill, NC-SC	66.8	69.4	n/a	75.9	75.4	n/a	n/a	n/a
Chicago	79.5	81.1	86.1	84.7	86.7	85.8	85.7	90.9
Cincinnati	58.9	60.2	n/a	64.2	64.5	n/a	63.8	65.9
Cleveland	62.7	64.4	66.9	68.0	68.4	65.1	n/a	n/a
Columbus	59.9	62.2	65.5	67.7	66.1	64.0	66.9	67.2
Dallas/Ft. Worth	82.2	87.7	92.8	93.6	92.4	89.8	91.2	90.0
Denver	82.7	84.3	86.4	87.3	87.5	85.8	89.9	88.2
Des Moines	52.4	52.5	55.9	59.0	55.2	55.0	55.9	56.8
Detroit	48.5	51.7	58.1	57.5	59.9	60.1	64.3	66.2
El Paso	57.8	57.6	59.0	60.9	59.6	58.5	58.0	58.0
Ft. Lauderdale/Hollywood/Pompano Beach	73.1	74.6	77.7	75.1	83.4	77.7	76.6	79.7
Grand Rapids	42.8	46.7	50.4	51.6	50.6	49.7	51.7	53.4
Hartford	87.4	99.6	129.0	127.6	132.0	134.6	136.6	157.0
Houston	77.6	78.6	69.9	72.0	70.4	67.6	64.7	67.4
Indianapolis	53.1	55.0	59.0	60.8	59.9	57.5	61.6	63.8
Jacksonville	55.7	58.4	62.8	57.5	65.7	62.7	62.7	65.8
Kansas City	59.1	61.4	65.4	67.0	64.1	65.1	72.9	71.1
Las Vegas	76.3	75.1	77.5	76.9	81.3	78.5	76.1	77.9
Los Angeles Area**	115.3	n/a	128.8	128.7	132.9	130.2	130.1	139.6
Louisville	48.9	50.6	51.7	52.6	53.7	51.9	52.1	53.4
Memphis	64.1	64.6	70.6	71.3	71.5	69.9	70.6	76.9
Miami/Hialeah	79.5	80.5	81.1	85.7	85.5	79.1	74.7	84.4
Milwaukee	68.2	67.5	69.9	71.0	70.8	69.2	67.8	71.7
Minneapolis/St. Paul	74.0	75.2	77.9	79.0	78.1	77.4	80.4	80.2
Nashville/Davidson	62.9	66.1	70.8	71.4	71.2	71.7	73.4	75.6
New York/Northern New Jersey/Long Island	105.3	134.0	160.6	160.0	167.8	167.6	169.4	183.0
Oklahoma City	63.9	64.7	63.0	65.0	62.3	62.9	62.4	65.2
Omaha	56.2	58.3	58.8	62.0	57.8	58.8	57.8	60.0
Orlando	70.1	70.3	72.5	74.5	72.8	72.1	73.6	76.4
Philadelphia	65.2	70.8	74.5	73.6	75.6	77.1	79.8	84.4
Phoenix	74.7	74.7	78.4	78.8	79.1	77.9	78.4	81.4
Portland	62.9	61.5	62.6	63.4	63.1	62.5	62.7	64.3
Providence	59.6	67.5	87.6	84.4	91.9	96.4	101.3	109.8
Rochester	59.7	64.2	68.3	68.3	69.1	69.1	69.5	72.3
St. Louis	61.8	65.7	70.9	72.0	72.0	71.9	71.9	74.7
Salt Lake City/Ogden	65.8	66.7	68.5	67.8	69.9	69.0	68.1	69.5
San Antonio	67.5	67.7	69.2	69.1	69.3	70.2	67.6	72.6
San Diego**	100.2	106.4	118.2	119.9	121.1	118.8	121.1	127.1
San Francisco Bay Area **	129.9	n/a	n/a	n/a	164.9	164.8	n/a	n/a
Syracuse	50.7	58.8	64.3	64.9	66.2	66.4	65.2	68.1
Tampa/St. Petersburg/Clearwater	58.4	58.4	61.1	62.1	62.8	62.4	59.8	64.9
Toledo, OH	50.7	51.9	56.0	57.4	60.2	53.2	53.4	58.2
Tulsa	67.3	66.7	65.5	66.8	65.6	63.4	64.1	67.4
Washington, D.C.	93.0	97.1	101.2	102.8	98.9	102.0	107.7	115.0
West Palm Beach/Boca Raton/Delray Beach	84.8	88.3	92.6	94.9	96.6	90.9	96.9	104.3

n/a Not Available

*All areas are metropolitan statistical areas (MSA) as defined by the U.S. Office of Management and Budget. They include the named central city and surrounding suburban areas. **Provided by the California Association of REALTORS®

NEW HOME MARKET

NEW PRIVATELY OWNED HOUSING UNITS STARTED
(Thousands of units)

Year		Total	In structures with—			Regions			
			1 unit	2 to 4 units	5 units or more	Northeast	Midwest	South	West
1981		1,084	705	91	288	117	165	562	240
1982		1,062	663	80	320	117	149	591	205
1983		1,703	1,068	114	522	168	218	935	382
1984		1,750	1,084	121	544	204	243	866	436
1985		1,742	1,072	93	576	252	240	782	468
1986		1,805	1,179	84	542	294	296	733	483
						Seasonally Adjusted Annual Rates			
1986	Aug	1,800	1,180	88	532	323	301	713	463
	Sep	1,689	1,123	62	504	288	271	704	426
	Oct	1,657	1,114	85	458	267	247	680	463
	Nov	1,637	1,129	71	437	273	275	608	481
	Dec	1,813	1,233	108	472	309	394	602	508
1987	Jan	1,816	1,253	79	484	336	431	589	460
	Feb	1,838	1,303	76	459	291	371	675	501
	Mar	1,730	1,211	85	434	296	348	616	470
	Apr	1,643	1,208	67	368	272	305	665	401
	May	1,606	1,130	67	409	297	309	623	377
	Jun[r]	1,586	1,088	85	413	256	287	607	436
	Jul[r]	1,606	1,150	62	394	283	246	640	437
	Aug[p]	1,582	1,098	62	422	248	274	634	426

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Source: Census Bureau, U.S. Department of Commerce

NEW ONE-FAMILY HOUSES SOLD
(Thousands of houses sold during period)

Year		United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West
1981		436	46	60	219	112					
1982		412	47	48	219	99					
1983		623	76	71	323	152					
1984		639	94	76	309	160					
1985		688	112	82	323	170					
1986		750	136	96	321	196					
			Seasonally Adjusted Annual Rates				Not Seasonally Adjusted				
1986	Aug	623	106	71	292	154	52	9	7	23	12
	Sep	744	142	93	301	208	60	13	8	24	16
	Oct	675	128	99	263	185	54	11	8	20	15
	Nov	691	141	77	299	174	48	10	5	21	12
	Dec	768	140	128	300	200	49	9	7	20	13
1987	Jan	712	146	95	290	181	53	10	5	23	15
	Feb	740	126	135	290	188	59	9	9	25	17
	Mar	720	124	106	290	200	73	11	11	30	21
	Apr	733	116	115	301	201	72	10	12	29	20
	May[r]	649	110	86	271	183	62	11	9	25	17
	Jun[r]	644	96	100	266	183	58	9	10	24	16
	Jul[r]	670	119	96	255	200	55	10	8	21	15
	Aug[p]	688	115	90	266	217	58	10	9	21	18

Components may not agree with totals due to rounding

r Revised p Preliminary

Source: Census Bureau, U.S. Department of Commerce

NEW HOUSES SOLD BY SALES PRICE CLASS
MONTHS OF JULY
(Percentage Distribution)

Price Class	Jul 1983	Jul 1984	Jul 1985	Jul 1986	Jul 1987[p]
Under $60,000	25	19	19	11	9
$60,000 to $79,999	32	30	28	22	18
$80,000 to $99,999	17	20	20	22	20
$100,000 to $119,999	9	10	8	13	13
$120,000 to $149,999	17	9	10	13	17
$150,000 and over	n/a	13	15	19	23
Median Sales Price	$75,200	$80,700	$82,100	$94,100	$103,500

Source: Census Bureau, U.S. Department of Commerce

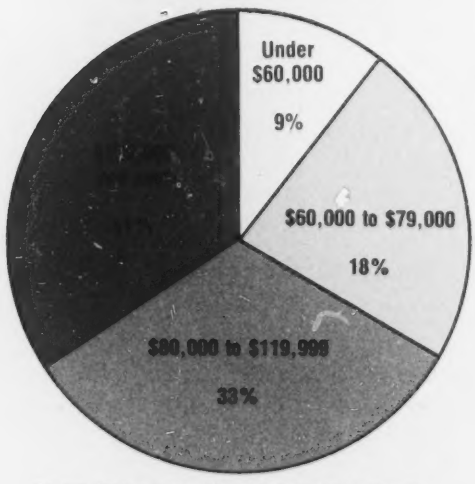
NEW HOUSES SOLD BY SALES PRICE CLASS
SECOND QUARTER 1987[r]
(Percentage Distribution)

Price Class	United States	Northeast	Midwest	South	West
Under $60,000	9	**	12	15	4
$60,000 to $79,999	18	**	21	26	13
$80,000 to $99,999	20	23	33	34	35
$100,000 to $119,999	13				
$120,000 to $149,999	14	77	33	25	48
$150,000 and over	27				
Median Sales Price	$104,000	$150,000	$94,500	$87,100	$116,000

r Revised p Preliminary

Source: Census Bureau, U.S. Department of Commerce

NEW HOUSES SOLD BY SALES PRICE CLASS
SECOND QUARTER 1987[p]
(Percentage Distribution)



Source: Census Bureau, U.S. Department of Commerce
p Preliminary

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